

# Hotel Association of India (HAI)

## Discount Card Rules and Regulations

1. The Scheme is reciprocal, and applicable to all functioning hotels, which are individual members of the Association.
2. Hotel will allow a discount of 30% to a visiting member on the production of membership card. To avail the discount on hotel accommodation, card holders should make an advance reservation informing the member hotel of their holding HAI membership Card. The discount is applicable on accommodation and food & beverage, excluding liquor.
3. Restaurants located in hotels will allow a discount of 30% on food & beverages, excluding liquor ordered by a membership card holder. To avail the discount, the card should be presented before placing the order. No discount will, however, be allowed on take away sales of food to card holders.
4. For members of HAI Executive Committee and Secretary General, there would be Special Courtesy Cards. In this case, hotels & restaurants located in hotels should allow at least 50% discount on hotel accommodation, food and beverages, excluding liquor and extend them all courtesies.
5. The Card is non-transferable and can be used only by the person whose signature appears on the reverse of the card. No change in nomination is permissible during the course of a year, unless the nominee has severed his connection with the establishment.
6. A card holder can get discount for a maximum of 10 days in the year at a particular hotel and maximum of 10 visits in the year at any particular restaurant located in the hotels.
7. The card is valid in all HAI member establishments, local or outstation.
8. In case of hotels, the person holding the membership card, his wife and minor children are eligible for the discount. In the case of restaurants located in the hotels, the discount is allowable upto a maximum of 7 persons (inclusive of the card holder), his/her spouse and family members.
9. Where 5% commission is paid in respect of the Credit Card, only 25% discount may be allowed on Membership Card.
10. No discount will be allowed on hotel bookings through travel agent.
11. Members attending conventions wherein a discount of more than 30% (50% in the case of Executive Committee members) is allowed on the room rate, will not be entitled to any further discount.

N.B. The Card should be honoured readily, and special courtesy should be shown to the card holder so as to promote goodwill and fraternity among members of the same industry. In case the card is misplaced due to any reason a fee of Rs 200/- will be charged to replace the Card.

**Note:** Take a printout, fill it and send it to us by courier or post at the following address:

**Discount Card Form**

To

The Secretary General  
Hotel Association of India  
4/1-D, Taj Apartments, Rao Tula Ram Marg  
New Delhi - 110 022, INDIA  
**Tel:** +91-11-26171110/14  
**Fax:** +91-11-26171115  
**Email:** [hai@ndf.vsnl.net.in](mailto:hai@ndf.vsnl.net.in)

Dear Sir,

We have gone through the Rules & Regulations of the Discount Card Scheme and confirm our willingness to participate in the same on a reciprocal basis.

We hereby nominate (name) Mr / Ms \_\_\_\_\_ (designation) \_\_\_\_\_  
As the nominee of our hotel (name) \_\_\_\_\_ City \_\_\_\_\_ State  
\_\_\_\_\_ for availing the Discount Card till further advice.

Thanking you,

Yours faithfully,

Name (in block letters) \_\_\_\_\_  
Designation \_\_\_\_\_  
Hotel \_\_\_\_\_  
Address \_\_\_\_\_  
Pin \_\_\_\_\_  
Tel No. \_\_\_\_\_  
Fax No. \_\_\_\_\_